

Association of Chinese American Scientists and Engineers

Entrepreneur Club of ACSE Held Second Meeting

ACSE (Association of Chinese American Scientists and Engineers) Entrepreneur Club held the 2nd meeting on 03/06/2010 at Schaumburg Library. Two speakers are invited and more than 50 people presented in the meeting. The meeting has received a lot very positive feedback.

1. “Choosing the Right Business for Your Success! From Employee To Entrepreneur”

Presented by:

Mr. Robert P. Strickland

The Entrepreneur's Source

ESourceRobS@comcast.net

(224) 218-9511 (Office/Mobile)

(888) 697-9566 (Toll Free)

www.TheESource.com/RStrickland

Studies show more than 70 percent of the U.S. population looks to be self sufficient rather than working for somebody else. In this “New Career Economy”, the problem is that many of them call it quits before they even get started. The key is education and developing an effective plan of action while avoiding some of the emotional pitfalls people often fall into along the way. Using a business coach to guide you through your journey of discovery helps take the emotion out of the decision making process, saves you valuable time, and helps you focus on what's right for you.

The study prepared by the Empire Research Group for The Entrepreneur's Source has shown that economic downturns have produced more successful business startups than during any other period in our economy. Controlling your own destiny is now the key to success. Most successful entrepreneurs employ a team approach. Franchising is a proven system for overcoming the high failure rate of business start-ups. Personal coaching takes aspiring entrepreneurs from employment to empowerment™ with a focus on finding a business opportunity that meets their goals, needs and expectations – minus any “hard sells” or hidden agendas.

Working with a coach is a non-intimidating way to engage individuals as they start the process of finding the right business opportunity. This discovery approach aims

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to inform, educate and empower individuals. During your personal exploration, it's important not to merely find a business you like, but rather one that will fulfill your ideal goals regarding income, lifestyle, wealth and equity.

Mr. Strickland would like to offer a complimentary coaching session to anyone associated with ACSE just to help them get started on the right path with their entrepreneurial ideas. He also encourages everyone to attend the following franchise show: <http://www.franchiseshowchicago.com/>

2. Importation and Distribution, High-tech Companies and R&D Projects

Presented by:

Ms. May Y. Hao:

MayGlobe Law Firm
401 N. Michigan Avenue, Suite 1200
Chicago, IL 60611
Telephone: 312-255-0589
Fax: 312-255-8031
<http://www.mayglobelaw.com>

Ms. Hao initially discussed various legal issues that may rise in the ordinary course of business, such as corporate structures and their tax implications; the importance of observing corporate formalities; shareholders' issues; and what necessary to have a valid non-compete agreement. Then she focused on legal issues relating to three specific business sectors: importation and distribution, high-tech companies, and R&D projects. Ms. Hao did not use legal jargon. Instead, she used practical examples to show the audience how these legal concepts operate in the real world.

If you need any help in business legal issues, please contact Ms. Hao directly.

ACSE cordially appreciates your support. We will have regular bi-monthly entrepreneur meetings at Schaumburg library, and we will keep you posted of the upcoming meetings. Please also check out our annual conference, around the end of September or early October and usually attended by 300-400 people.

<http://acse.org/>